

### **Phidan's newsletter is born...**

Part of our advisory role is to keep our business relations in touch with developments in the field of supply chain management. Therefore we thought it useful to report on a regular basis on our experiences and evolutions in your domain. This newsletter tries to address topics which we think may be of interest to your daily challenges.

Do you have any other ideas that you think could be interesting for more in-depth research? Do you have questions on which feedback could be useful? [Let us know...](#)

### **The ugly ducks of purchasing strategies (1)...**

Category management is a well known technique in purchasing strategy development. A number of categories have already been addressed frequently in literature or have been presented on a number of seminars. All raw materials and a number of indirect purchasing categories like packaging or energy have been analysed thoroughly.

One of the categories that was left aside is **internal employee travel**. As of a certain company size the budgets spend on Travel & Expenses easily surpass the € 1 mln. How come this category is left aside? What specificities is this category facing? How should category management look like?... [read more](#)

### **The European Commission will internalize external costs...**

Last June the European Commission published a proposal in order to levy taxes on all transport modalities (road, water, air and rail). A direct link is made between environmental burden and the transport modality.

The consequences of this measure will be no more than enormous. It is up to the forwarder to determine how he will anticipate on this new developments. Can he create a competitive advantage out of this .... [read more](#) (NL) (UK) (F)

### **Visit Prologistics 2008 on September 24 or 25 ...**

PHIDAN participates at the Prologistics fair in Brussel. Have you ever calculated your supply chain improvement potential? Pass by on our stand 1161, fill in a small survey and receive the most adequate tool to calculate the missed opportunities... [read more](#)

It's never our intention to send unwanted email. If you're receiving duplicates or would prefer not to receive our newsletter, simply [let us know](#). Thanks for helping us keep our list lean.

If you have any questions or suggestions let us know on [mieke.verheust@phidan.be](mailto:mieke.verheust@phidan.be) or give Mieke a call on +32 (0)16 48 11 11

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